KARNAK
THE SEAL OF QUALITY

MEMO

TO: All KARNAK Customers

FROM: Chris Salazar - Chief Operating Officer

DATE: April 13, 2026

RE: KARNAK Price Increase Announcement – Effective May 4, 2026

Dear Valued Customer,

Due to the extended crisis in the middle east and the associated cost increases, we are forced to raise our prices on all liquid products and fabrics effective May 4, 2026. Like you, we were hopeful this would be a short-term issue that would allow us to scale pricing back to what they were earlier in the year. Unfortunately, it has not been the case. Additionally, freight costs have increased drastically for the same reasons. As a result, on regions where we offer "Discounted Freight Rates" based on M.O.Q. we are raising these rates to account for the increases.

COATINGS AND FABRICS

- All Liquid Products: Primers, Cements, Sealants, Base-Coats, Caulks, and Coatings, etc. = 5.0%
- All Fabrics & Tapes = 8.0%

Orders placed **before May 4, 2026**, and released immediately will receive current pricing. Orders placed before this date but delayed for release at customer's request will be subject to the new higher prices. All shipments are subject to material availability and production capacity.

We are hopeful this situation is resolved sooner than later and hope to provide some relief once the situation gets resolved. We remain committed to minimizing cost increases while maintaining consistent high-quality, performance, and service. Updated price lists will be provided by KARNAK Sales Representatives as they become available.

For pricing assistance, please contact Customer Service at **800-526-4236** or email **custserv@karnakcorp.com**.

Thank you for your continued support.

Sincerely,

Chris